sgi®
INNOVATION
FOR RESULTS™

SGI® Consulting Services

Put SGI's unparalleled expertise
and experience to work on your
critical IT projects.

Maximize Your Technology Investments

SGI Consulting Services are customized services designed to maximize the value of your technology investments, delivered by a team of experts and backed by 25 years of SGI technical innovation and leadership. From solution design and implementation, to project management, to ongoing onsite assistance, SGI Consulting Services ensure that server, storage, and visualization solutions perform as promised – and that your investment in them pays off.

MAKING SURE THE TECHNOLOGY YOU BUY DELIVERS EXACTLY WHAT YOU NEED

When you're investing a significant amount in a technology solution, you want to be sure it's going to provide exactly what you need to address your specific problems and challenges. The SGI Consulting Services team makes sure that's what you get, by listening to you and tailoring solutions to your particular circumstances. They draw on years of industry and technology experience to find the most innovative, cost-effective, and efficient ways to meet your needs.

SIMPLIFYING TECHNOLOGY ACQUISITION, DEPLOYMENT, AND ADMINISTRATION

SGI Consulting Services provide you with one source of expert resources for everything from assessing specific needs and designing solutions to precisely meet those needs, to deploying technology projects and helping with their day-to-day administration. So instead of investing in an internal infrastructure to support technology goals, you can stay focused on core competencies that drive your revenue while enjoying the assurance that your technology needs are being met.

PROVIDING TRUSTED ADVISORS WHO GO ABOVE AND BEYOND EXPECTATIONS

Our people are the difference. SGI consultants are your trusted advisors who spare no effort to make sure that the technology works as it should and that it's going to meet your ongoing needs. Many of these consultants come from industry, so they know what it's like to be on your side of the project. They're familiar with the types of problems and challenges you face, and are uniquely well equipped and motivated to handle them.

CASE IN POINT: ONSITE CONSULTING

To undertake complex tasks in its weather modeling program, a national atmospheric research center needed technology manpower. Unfortunately, finding qualified candidates for such highly specialized work was proving to be a daunting task for the center who wanted to spend time on research and not spend time finding consultants and developers. SGI Professional Services tapped into its extensive network of resources to provide long term technical consultants who had the skills and background to contribute valuable know-how to the customer's team.

"We have worked with SGI Professional Services for a number of years. They have provided numerous resources to work alongside our team for the development of this important project. SGI's experience in finding the candidates, and the quality of the consultants provided, has proved invaluable for this project."
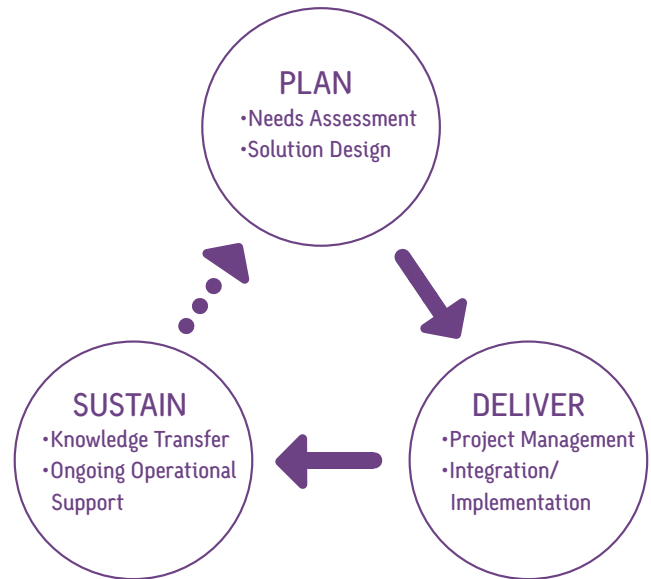
SGI® Consulting Services

A BROAD RANGE OF SERVICES

SGI Consulting Services begin with the following offerings.

Onsite Services are delivered by SGI experts who are onsite to deliver services that will help achieve specific objectives – whether improving workflow, optimizing application performance, or any of a number of other customer-defined goals and objectives. The SGI onsite expert becomes an integral part of the technology environment, working as an extension of your core team.

Project Management provides the skill sets a customer needs for a specific project or other activity. Our job is to ensure project quality, come in on time and on budget, and address any concerns that arise. SGI project managers are PMI-certified professionals who bring focus and organization to projects, minimizing the risk of delays or overruns.

Design, Implementation, and Integration Services begin with a systematic needs analysis that forms the foundation for designing solutions and success options to meet those needs. The results are solutions that bring together the right combination of technologies and services to address specific customer requirements, including third-party as well as SGI products and services as needed.

PLAN
•Needs Assessment
•Solution Design

DELIVER
•Project Management
•Integration/
  Implementation

SUSTAIN
•Knowledge Transfer
•Ongoing Operational
  Support

A PROVEN DELIVERY METHODOLOGY

SGI Consulting Services relies on a proven Plan, Deliver, and Sustain methodology that applies best practices at every level and supports all services with a broad complement of methodologies and tools

Plan – SGI experts map out every step in the process, from initial consultation and needs assessment through the production of a solution design and complete, documented solutions plan.

Deliver – We don't just talk the talk; we roll up our sleeves to work alongside your team with project management, supplier management and delivery, and complete solution integration.

Sustain – After the solution is delivered, it's essential to transfer knowledge of the solution and ongoing operational support to you so you can get the most from your investment.

CASE IN POINT: SOLUTION DESIGN AND IMPLEMENTATING

When a large computing applicatins center needed a powerful cluster with a parallel file system, they turned to SGI. The SGI experts in cluster technology, parallel file system configurations, and large program installations designed and installed a system that met the extreme IO and throughput requirements needed for their research and development projects.

"SGI Professional Services provided expert program management for this installation. With the skills of their project managers working in concert with the full SGI and NMCAC team we had a production system within 48 hours of its arrival at our site."

AN UNMATCHED SET OF RESOURCES

Only SGI offers:

- Hard-to-find expertise and experience, including extensive knowledge of non-SGI technologies
- A wealth of available cleared resources to meet the requirements of classified projects
- Knowledge of industries including government, research, higher education and commercial interests
- Experience in successfully delivering projects ranging from relatively small-scale implementations to large, ongoing programs
- Ability to combine technology and consulting expertise to meet unique requirements

SGI Professional Services delivers a unique convergence of technology, innovation, and expertise for outstanding business results.

TO LEARN MORE

For more information about SGI Consulting Services and other services in SGI's portfolio of Professional Services, contact your SGI representative or visit www.sgi.com/products/services/professional.

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