



# SGI Solutions for Pharmaceutical and Biotech Industries



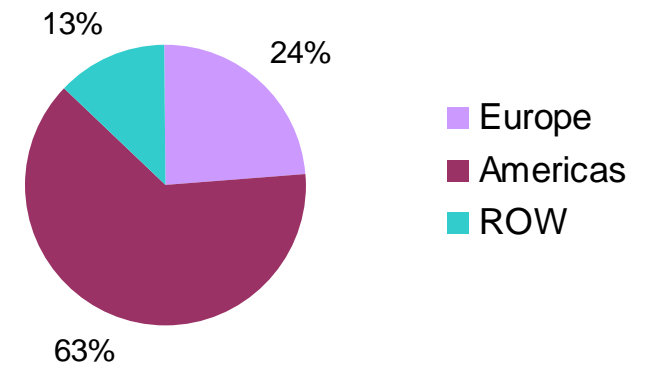
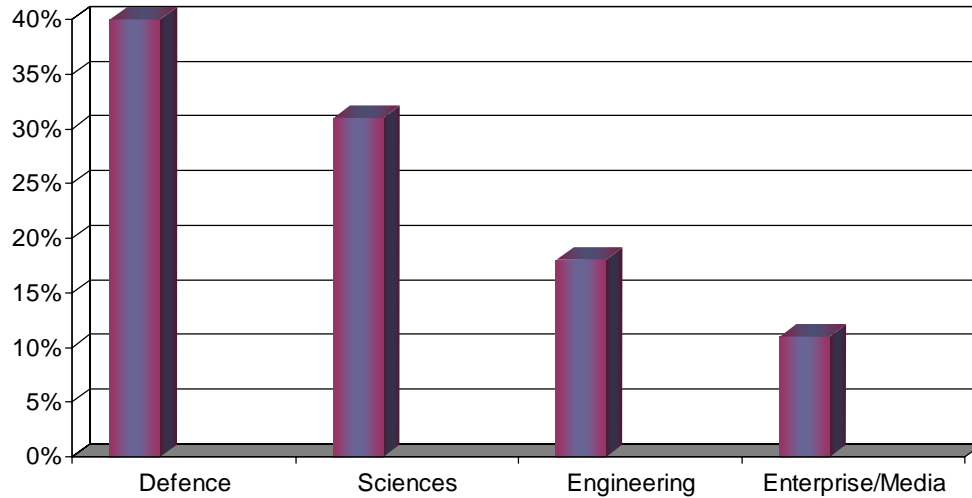
# SGI Background

SGI is a leader in high-performance computing with a complete range of high-performance server and storage solutions along with industry-leading professional services and support

SGI's 1700+ employees have been servicing customers in over 50 countries for the last 20+ years

SGI is a \$500M company, listed on NASDAQ® under the stock symbol SGIC

# Sgi Markets 2006-2007



# SGI Product Portfolio

## SERVERS

### High End Blade

Altix® 4700  
Dual Core Intel® Itanium®

### Mid Range Blade

Altix® 450  
Dual Core Intel® Itanium®

### Cluster Based

Altix® XE  
Intel® Xeon®

## STORAGE

RAID and SATA

NAS and SAN

Data Archiving

## SERVICES AND SOFTWARE

### Professional Services

Custom Solutions  
Benchmarking, Deployments, etc.

### Optimization Software

Storage, File Sharing,  
Data Access, etc.

### Pre-After Sales

Service

# S&G Product Portfolio

## SERVERS

High End Blade  
Altix® 4700  
Dual Core Intel® Itanium®

Mid Range Blade  
Altix® 450  
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Cluster Based  
Altix® XE  
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## STORAGE

RAID and

**Industry Specific, Workflow Based,  
Optimal Targeted Solutions**

Archiving

## SERVICES AND SOFTWARE

Professional Services  
Custom Solutions  
Benchmarking, Deployments, etc.

Optimization Software  
Storage, File Sharing,  
Data Access, etc.

Pre-After Sales  
Service

# Customers & Application Segments

Vertical Markets

**Commercial/  
Enterprise**

**Government**

**University &  
Research Centers**

**DEFENSE, SECURITY &  
INTELLIGENCE**

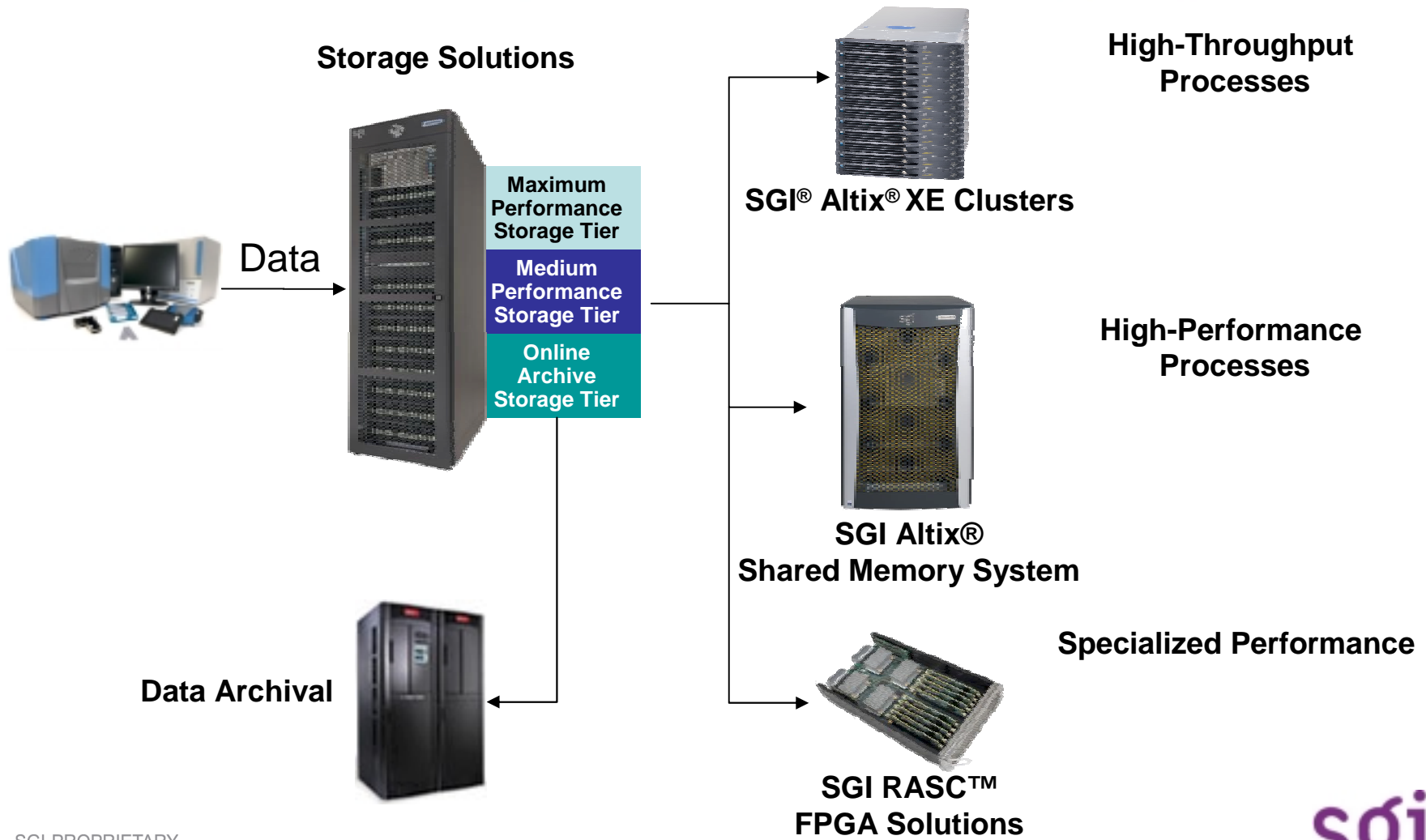
Targeted Solutions

**SCIENTIFIC ANALYSIS**

**ENGINEERING ANALYSIS**

**DATA PROCESSING & MANAGEMENT**  
(including Enterprise Data Management and Digital Content Management)

# SGI Storage and Computing Solutions



# Pharma and Biotech Challenges

## Top line pressures

- Shorten discovery pipeline
- More science to do, but not more scientists
- Critical focus on productivity
- Automating as much as possible

## Bottom line pressures

- Spend less on hardware, software, administration
- Integrate new acquisitions
- Don't outgrow your data center

## Major headaches dealing with complexity

- Enormous amounts of data, new sources, new users & uses
- Many different applications, different computing needs

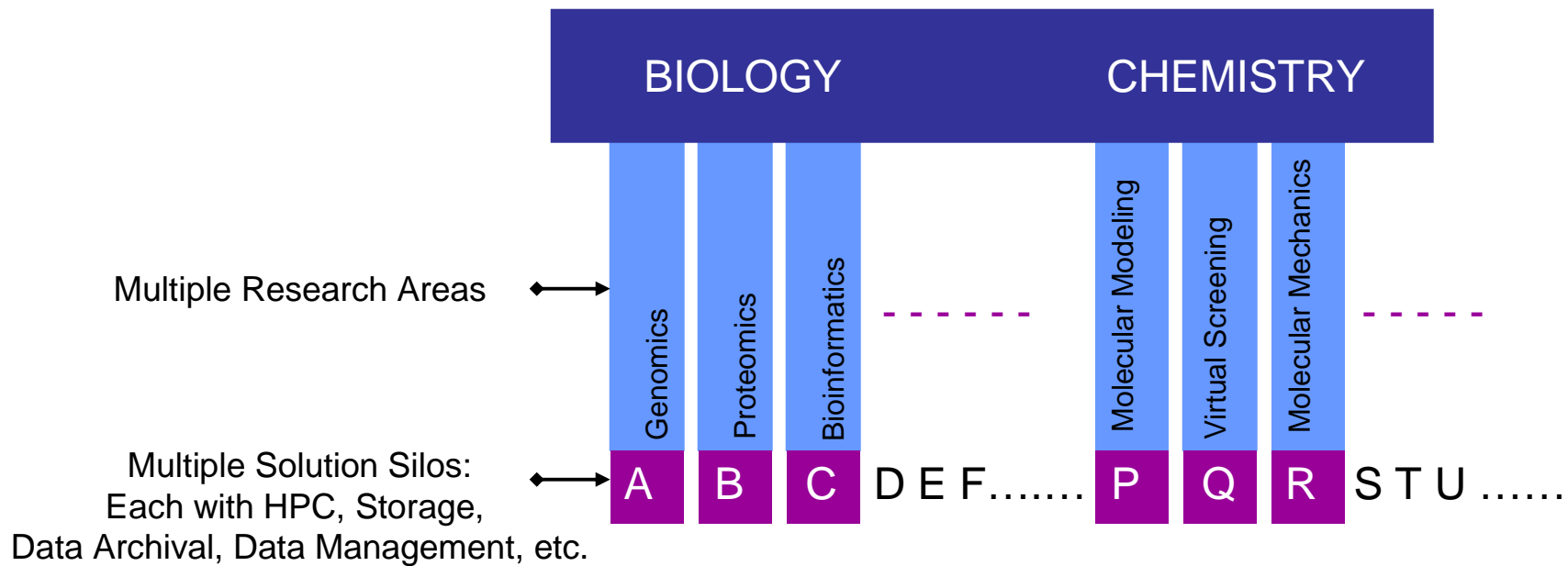
## Enormous data warehousing needs

- Scientific research data
- Clinical trials data
- Business data

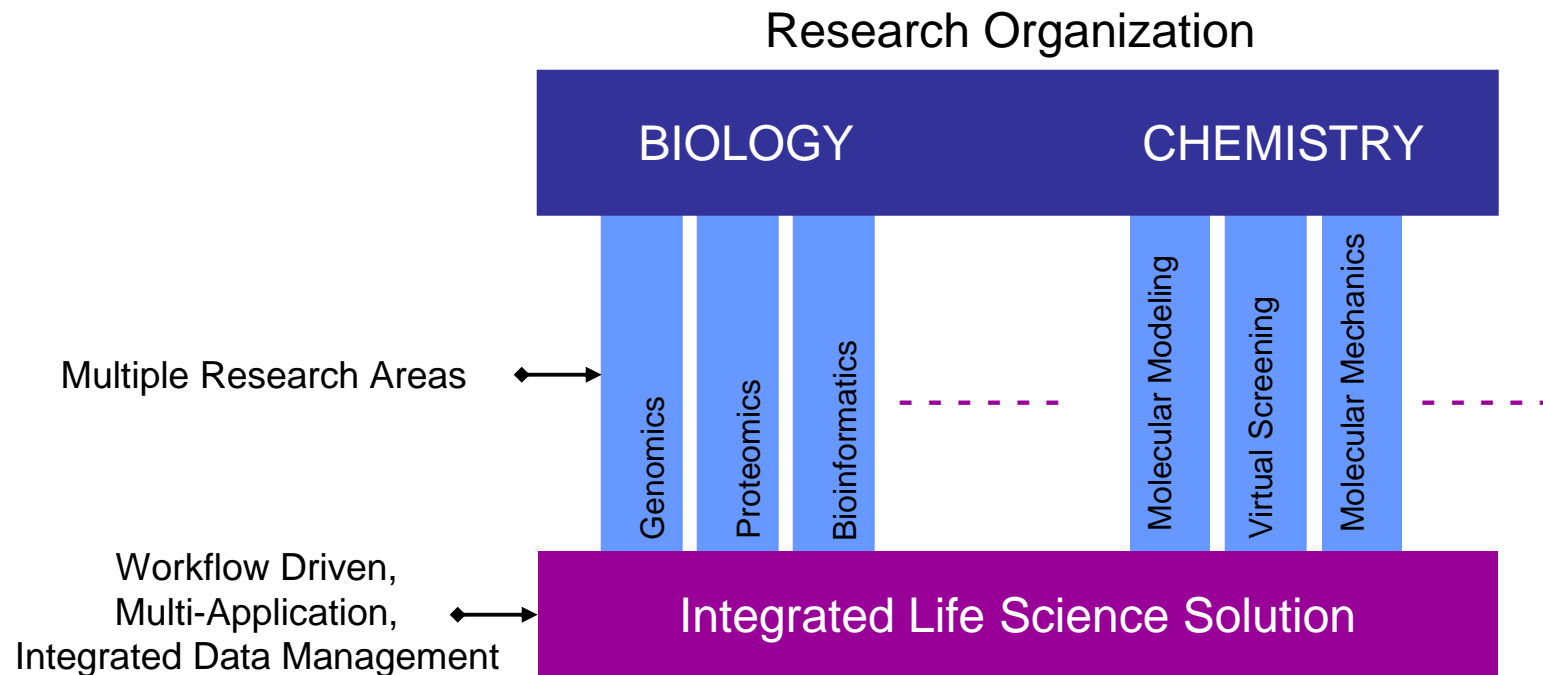


# Pharma and Biotech Challenges

## Research Organization



# Integrated Life Sciences Solution



Benefits:

- Increased capability to solve larger problems
- Increased capacity to solve more problems
- Increased flexibility to support workload changes
- Simplified access to large amounts of data
- Lower TCO from greater utilization, simplified management

# SGI Life Sciences Solutions

Optimized solutions comprising of computation platforms, storage, software, and service

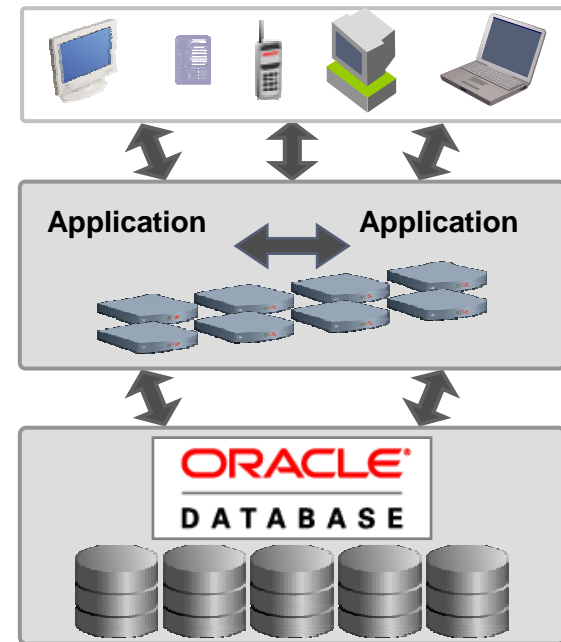
Genomics and Proteomics  
Virtual Screening  
Molecular Modeling  
Database Systems  
Quantum Mechanics  
Statistical Analysis

# SGI Database Solution: Systems Biology Applications

- Customer Problem
  - Slow response time from multiple databases
- SGI/Oracle 10g Database Solution
  - Oracle 10g Database
  - SGI Altix 4700 or 450 server
  - SGI InfiniteStorage storage devices

## Solution Advantage

- Offers leading performance at lower cost
- Large scale data warehousing
- High transaction rate environments



SGI Altix Servers  
SGI InfiniteStorage



# SGI Database Solution: Systems Biology Applications

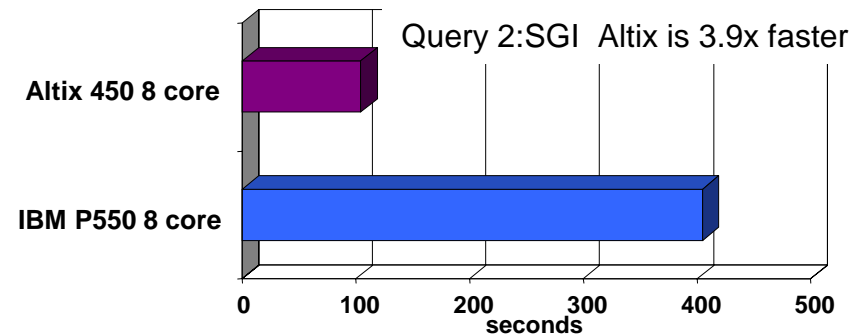
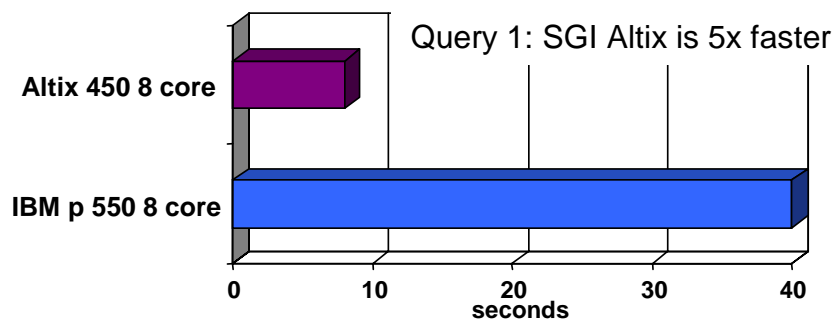
## Data Warehousing: SGI Customer

### Goals:

1. Improve query response time against data warehouse
2. Scale system to support 50+ users

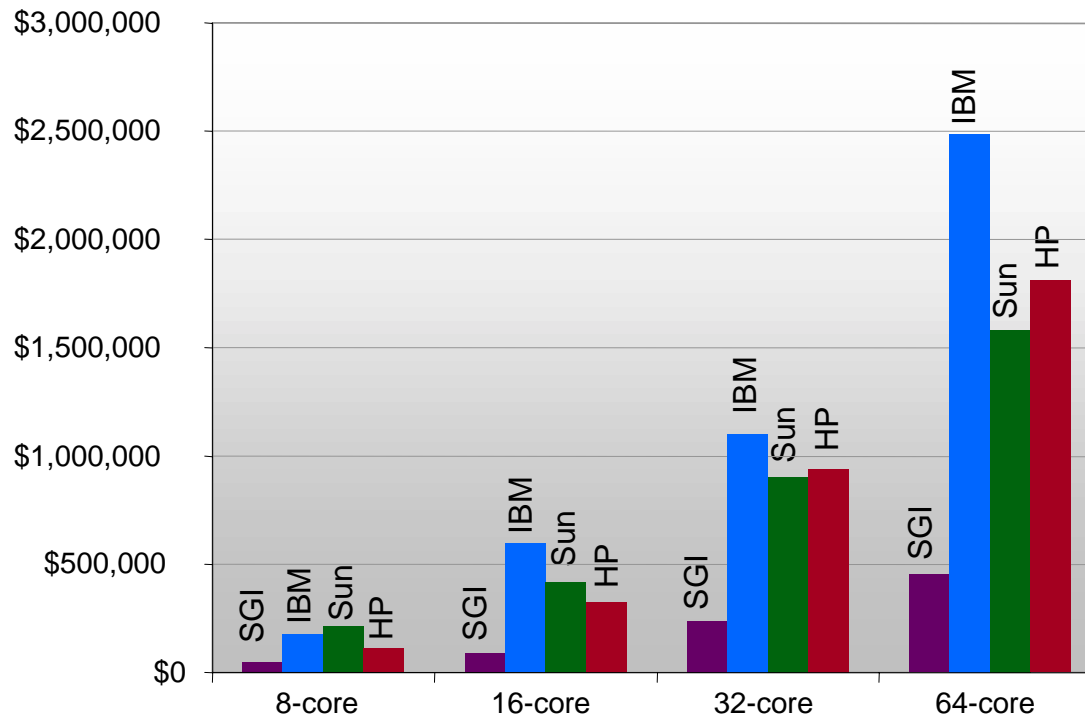
### Queries:

1. Query #1: 500 concurrent users pull data from multiple views
2. Query #2: 35 concurrent users pull data from multiple views & tables, create a new table and counts table elements



# SGI/Oracle 10g Database Solution

**SGI Altix costs up to 80% less**



Source: USLP, Ideas International, Inc. – February 2007

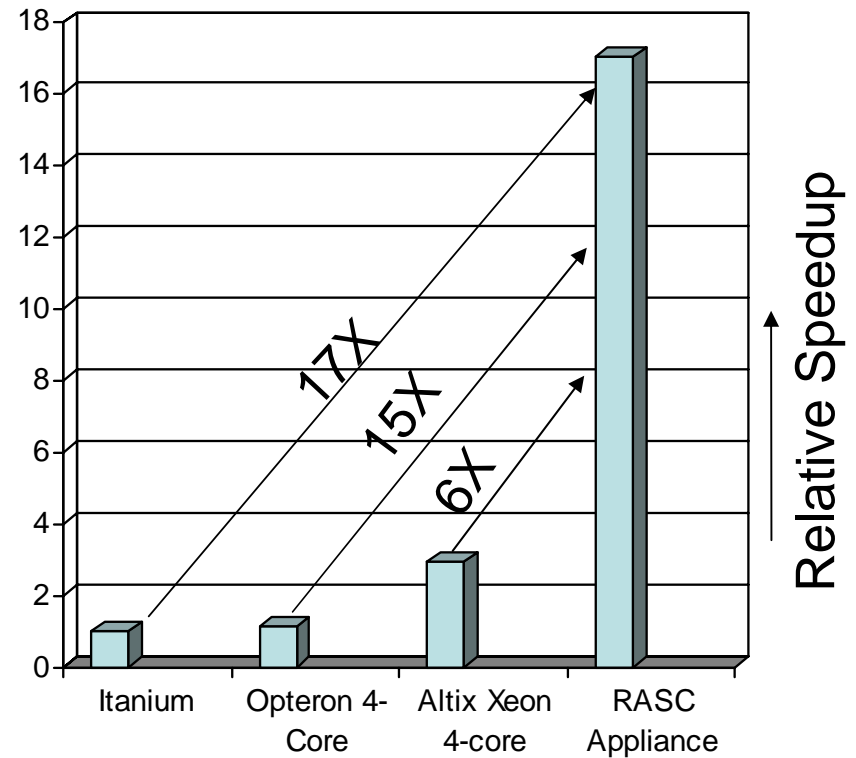
# Case Study 1

**Problem:** Need for accelerated BLAST-n searches required by a large genome institute in Asia and a major pharmaceutical customer (top 10)

**Solution:** SGI's RASC-BLAST Appliance

**Result:**

1. Large (100K nucleotides+) BLAST queries at unprecedented speeds of **17X+** over conventional platforms
2. Small BLAST queries at speed of **90X+** over conventional platforms

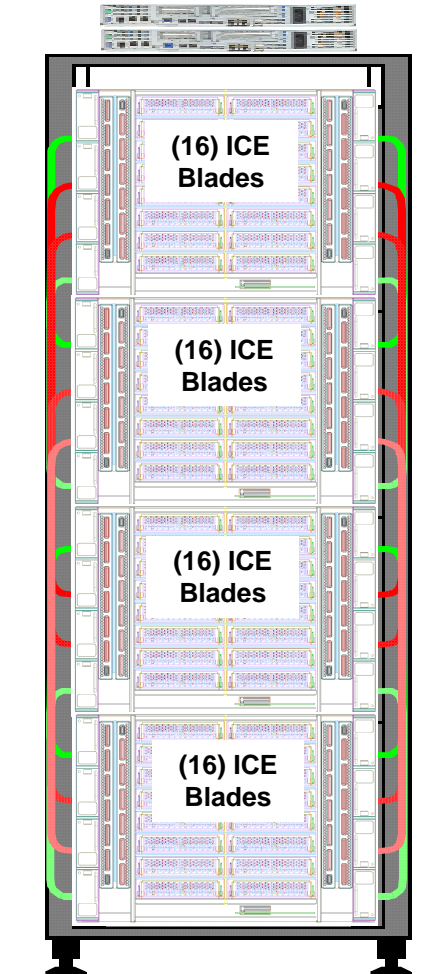


# Case Study 2

**Problem:** Large biotechnology company (UK and US based) facing data center expansion problems due to space limitations

**Solution:** SGI's ICE® Product

**Result:** 50% more computation in the same space, with lower energy consumption





# SGI Solution Productivity Advantages

## Workflow Integration

- Eliminate resource “stovepipes”
- Increase efficiency with workflow automation
- Provide uniform access to shared data

## Optimization

- 20% higher throughput for genomics and virtual screening
- 15x BLAST-n acceleration
- 80x Chemical DB search acceleration
- Molecular dynamics simulation of the entire HIV protease
- Large Gaussian jobs running at 8x other platforms
- Accelerated statistical analysis with parallel R or Oracle
- Dramatic acceleration of Oracle databases

# SGI Solutions: Price and TCO Advantages

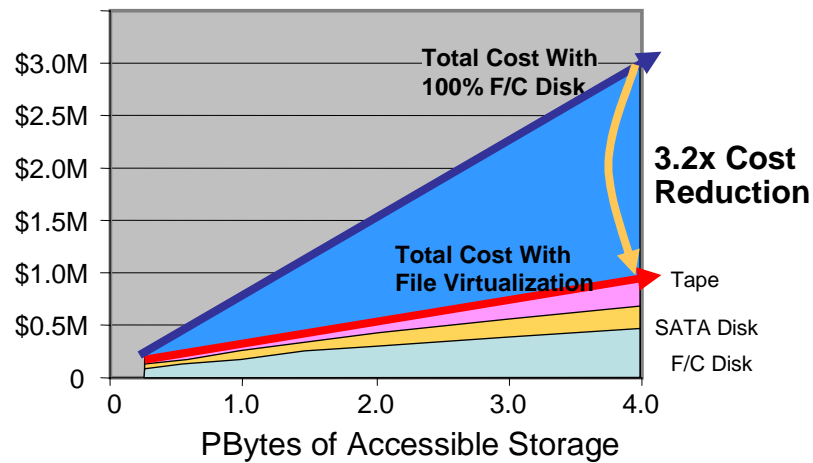
## **SGI Solutions are designed with:**

- Lower infrastructure & expansion costs
- More flexible configurations
- Higher performance
- Higher levels of integration

## **This leads to:**

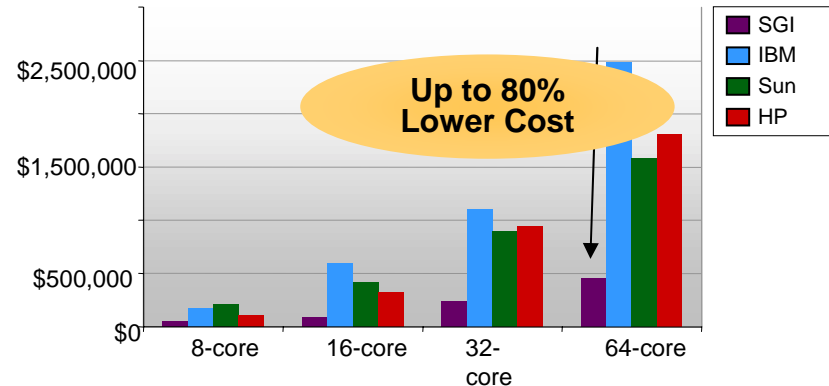
- Up to 80% lower prices for scalable systems
- Up to 2.6x better price/performance for storage
- Fewer system and storage purchases and administration costs
- Lower software acquisition costs for data intensive applications
- Greener solutions with lower power & cooling expenses

# SGI Solutions: Price and TCO Advantages



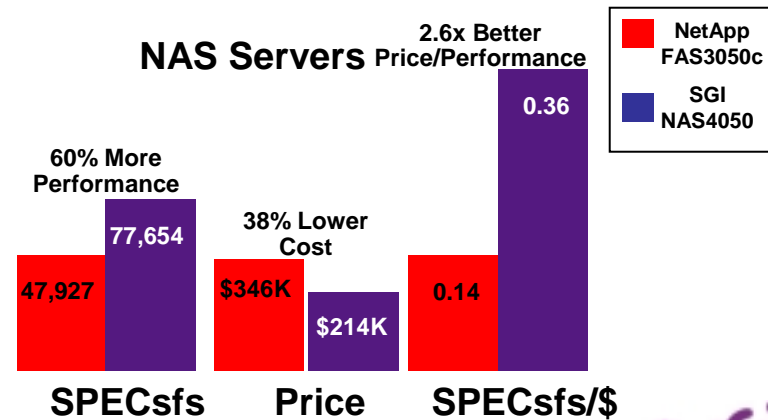
Cost Reductions with File Virtualization

## Scalable Servers



Source: Ideas International, Inc. – February 2007

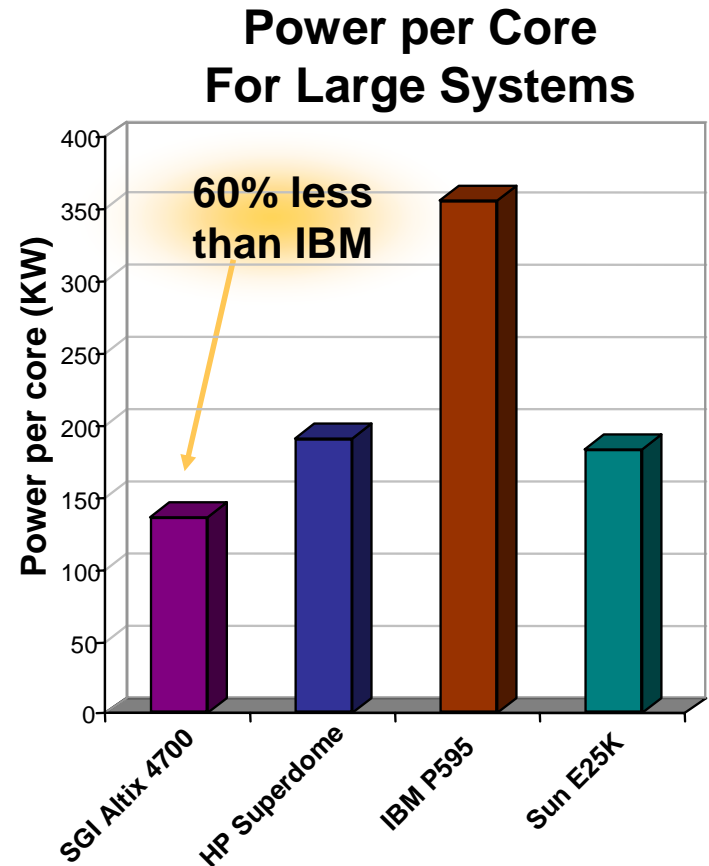
## NAS Servers



Source: IDC 10/2006

# Technology Innovation: Green Computing

- SGI Altix systems use up to 60% less energy per core than competitive systems
- SGI RASC Appliance for Bioinformatics uses FPGA technology to reduce power consumption by up to 90%
- SGI's ICE® high-density X86 cluster platform increases energy efficiency by over 50%



# Technology Innovation: Space Savings



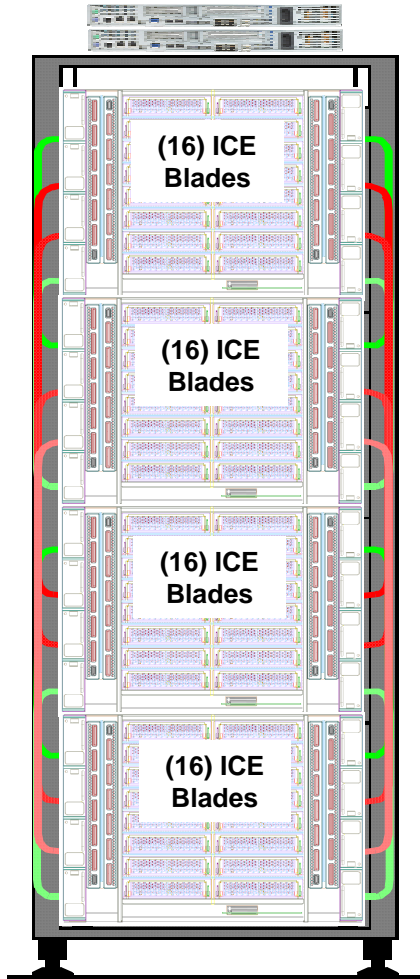
## Emerson Network Power Presents Industry Survey Results That Project 96 Percent of Today's Data Centers Will Run Out of Capacity by 2011

11/16/2006 ...

*Data Center Users' Group survey confirms that increased densities, consolidation and energy efficiency are driving change in the industry*

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# Technology Innovation: Space Savings

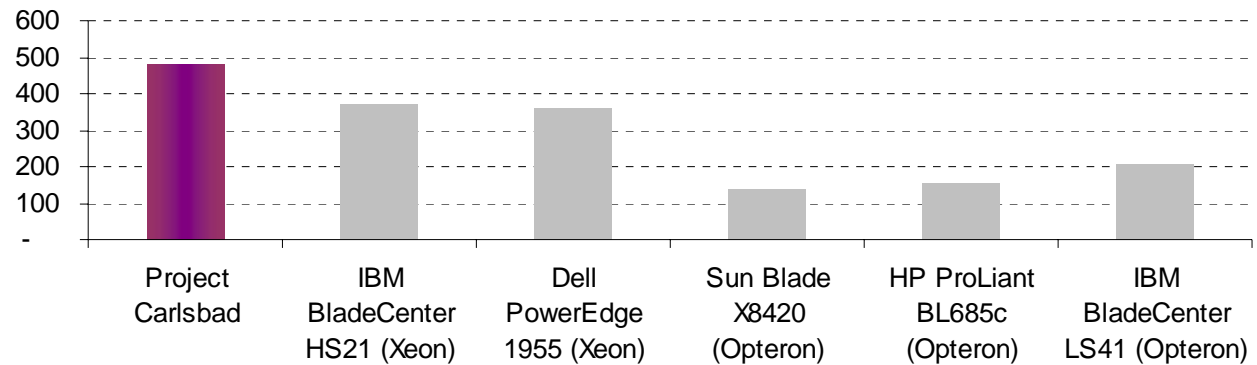


SGI PROPRIETARY

## Introducing: Project ICE

Up to 512 Cores and 5.32 TFlops per Rack (50% less space)

Performance Density (Gflops/sq. ft.)



# SGI Solution Productivity Advantages

Optimize each portion of the Drug Discovery workflow

| Drug Discovery Application | High Performance Systems                                       | High Throughput Systems        | Specialized Systems                           | Storage Systems                           | Examples  |
|----------------------------|--|--------------------------------|---|---|---|
| Genomics / Proteomics      | Large memory<br>Bayesian Analysis                              | Optimized General Purpose      | Optimized BLAST-n                             | Fast NAS<br>AND File Virtualization       | 20% higher cluster throughput<br>23x faster BLAST-n (90% less power)<br>Infinite on-line accessible data, 3x less \$                          |
| Virtual Screening          |  | Optimized General Purpose      | Optimized Chemical DB Searching               | Fast NAS                                  | 80x faster Chemaxon DB search<br>800 MB/Sec NAS read<br>2.6x better NAS price/performance   |
| Molecular Modeling         | Large memory, scalable Amber                                   | Multiple 8-way & MPI apps      | Currently in Research                         | NAS/SAN shared data                       | Simulate the entire HIV protease<br>Higher resolution "docking"   |
| Quantum Mechanics          | Large memory, low latency, QM-MM links                         | Semi-empirical, Multiple 8-way |   | Multi-GB/S I/O on SSI systems             | 32-way parallel Gaussian runs<br>Inductive structure prediction   |
| Statistical Analysis       | Large memory, parallel R, Oracle statistics                    | Workflow management, SAS       |   | File Virtualization & Archiving           | R analysis of Genomics & Clinical data<br>"Locked workflows" for compliance<br>On-line & off-line archiving, compliance                       |
| Database Systems           | Optimize Oracle performance & price w/ Memory CPU, I/O scaling | Integrated Cluster Environment | SGI Database Accelerator with Oracle TimesTen | Fast I/O, File Virtualization & Archiving | Reduce S/W licenses 75% with fewer CPUs<br>Optimize with large memory/CPU, fast I/O<br>Reduce power consumption and floor space by 35% to 60% |

Source: IDC 10/2006

SGI GROUP



# Contact Information

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