



## What Is SGI Solutions Finance?

In order to help your customers control the costs of deploying advanced computer technology, SGI Solutions Finance, a division of SGI, offers versatile funding solutions for your customers' technology challenges. Just as your sales and technical professionals work with your customers to find the best solutions for their computing problems, financial representatives within SGI Solutions Finance can help your customers maximize their technology investment within a predictable cost structure and development plan.

### How Can We Help?

SGI Solutions Finance offers lease finance solutions for everything from desktop workstations to data center servers and world-class super-computers. In addition to the computing hardware, you can include software, support programs, peripherals, training, and professional services in your customers' proposal. The peaks in your customers' capital expenditures can be eliminated, their costs and the effects on their cash flows can be predicted, and they can pay for the service as they use it.

Our financing solutions make it possible to upgrade and enhance equipment during the term, allowing for considerable flexibility and protection of your customers' technology investments.

As a division of SGI, Solutions Finance understands the value and capabilities of customers' SGI™ equipment, so who better to structure a financial solution to facilitate its acquisition?

### What Are the Benefits of a Leasing Solution?

- 100% solution financing
- Competitive pricing
- Flexible terms
- Assistance with cash flow
- Fixed payments
- Ease of upgrades and expansion
- Off balance sheet treatment

### Moving Ahead

Working together, your SGI and SGI Solutions Finance representatives can identify the best combination of technology and financial solutions to suit your needs. To find out more about our programs, talk to your SGI sales representative or contact us directly.

### One Solution, One Source

SGI and SGI Solutions Finance

### For more information:

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