

SGI StorageConsult*

Harnessing the Storage Component of Your Infrastructure

Benefits

- · Reduced cost of ownership
- · Access to experienced specialists
- · Customized, scalable, and highly available solutions that transform storage into a competitive advantage
- · Increased productivity
- · Responsive infrastructure that is able to support the latest database, multimedia, Web, and streaming applications
- · Shortened solution implementation cycles
- · Maximized return on investment

Turning Storage into an Advantage

The ability to collect, analyze, and guickly act on the latest information is the enabler for discovery and success throughout your business. In this era of exploding information, evolving an infrastructure to provide this level of data access can overwhelm any IT organization. SGI Professional Services gives you a team of experts experienced in the complexities of storage solutions. A storage solution designed by SGI takes into account your current business practices, operational processes, and existing investments in storage technology. Inefficiencies will be identified, future requirements accurately estimated, and a plan created for implementing a streamlined storage solution. By effectively matching a storage solution to your dynamic requirements, SGI Professional Services can create a high-performance, flexible solution that becomes a competitive advantage.

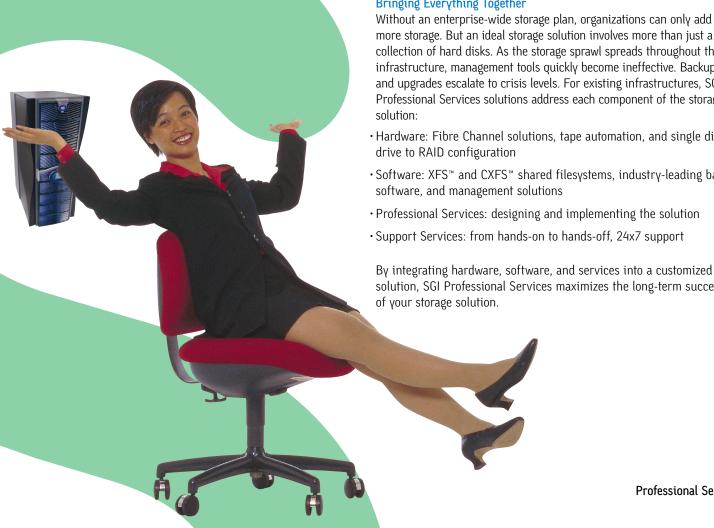
Bringing Everything Together

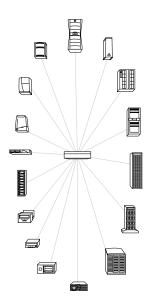
Without an enterprise-wide storage plan, organizations can only add more storage. But an ideal storage solution involves more than just a collection of hard disks. As the storage sprawl spreads throughout the infrastructure, management tools quickly become ineffective. Backups and upgrades escalate to crisis levels. For existing infrastructures, SGI Professional Services solutions address each component of the storage

- · Hardware: Fibre Channel solutions, tape automation, and single disk drive to RAID configuration
- · Software: XFS™ and CXFS™ shared filesystems, industry-leading backup software, and management solutions
- Professional Services: designing and implementing the solution
- · Support Services: from hands-on to hands-off, 24x7 support

solution, SGI Professional Services maximizes the long-term success

Professional Services





SGI Global Services offers a comprehensive range of service solutions in the following categories:

- Professional Services
 Custom Engineering
- Productivity Services
 Managed Services
 Remanufactured Products
- Support Services
 Mission Critical
- Education Services

For additional information, please visit www.sqi.com.

Versatile Storage Models

A viable storage solution supports all of an organization's information and connects users and data in a way that fosters collaboration, protects sensitive information, and simplifies management. An SGI Professional Services storage solution applies the latest storage technology and methodologies to effectively meet these challenges. The consolidation enabled by an SGI™ solution reduces data access latencies, fosters data sharing, and enables centralized management for a low total cost of ownership.

Regardless of your current data environment, the SGI Professional Services team can recommend the optimal long-term storage model. Direct attached storage solutions can be augmented with the latest storage approaches such as storage area networks [SANs]. SANs offer high-performance, shareable storage to large groups or bandwidth-sensitive environments. An SGI SAN solution starts with a full-featured Fibre Channel fabric that can scale to keep pace with your increasing data storage and management requirements.

SGI storage experts will evaluate your existing infrastructure and design the best configuration for your particular environment. Redundancy—including alternate hardware paths, hot-swappable components, and cascading node failover configurations—will be included as necessary to meet your particular reliability and availability requirements.

Proven Methodology

The SGI multiphased engagement model employs proven, internationally acclaimed consulting practices and draws heavily on SGI's in-depth consulting experiences. The global SGI team of project managers, solutions architects, engineers, and technical consultants follow the SILICON delivery model to ensure that the resulting solution meets every aspect of your current and future business goals. SILICON encompasses seven phases:

Strategy	Business case development and strategy report creation
Innovation	Proposed scope of solution, proof of concept, and rapid pilot
Layout/planning	Quality and project planning and proposed implementation
Implementation	Solution design, system test, and knowledge transfer
Consolidation	User testing, modifications and tuning, feedback, and training
Observation	Operational support and maintenance
Next steps	New features, enhance- ments, and follow up

For more information on this and other SGI Professional Services and Support Services offerings, contact your local SGI sales office or visit us on the Web at www.sqi.com.



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