

# SGI<sup>™</sup> Reality Center<sup>™</sup> Solutions

Expert Consulting, Process Design, and Full Integration from SGI Professional Services

#### **Benefits**

- Best-of-breed solutions from the industry leader in immersive technologies
- End-to-end consulting services and support that address your business challenges
- · Advanced solutions assurance and risk mitigation models
- · Effective, on-time, on-budget results
- · Integration with existing systems and architectures
- · Customized learning solutions for company personnel

#### **Leading Immersive Technology Solutions**

Since 1994, SGI has provided Reality Center visualization facilities around the world for the government and the manufacturing, education, and energy and government customers. Our best-of-breed solutions combine industry-leading computer and display systems, innovative software applications and toolkits, and business analysis, process planning and implementation consulting services to customize each Reality Center facility and provide your organization with a key competitive edge.

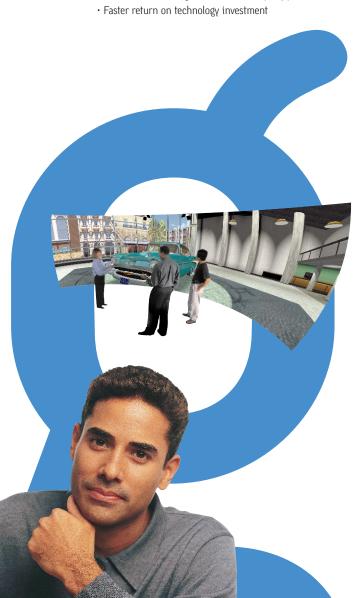
#### Optimizing Your Facility with SGI Professional Services

As the founder and developer of the Reality Center concept, SGI offers the most knowledgeable consulting services available for implementing your SGI Reality Center facility. Our extensive employee base and set of physical facilities allow us to offer consistent solutions in almost any location around the globe. By teaming with SGI Professional Services, your organization reduces its risk by allowing us to take ultimate delivery responsibility. Finally, we provide a single point of responsibility in every project, ensuring that scope, budget, and schedules are all managed to meet predefined business outcomes.

#### Selecting Your Systems Integrator

When selecting a systems integrator for your Reality Center installation, consider these factors:

- SGI has annual revenues of \$2.7 billion, 6,000 employees, 75 international offices, and 75 domestic sales and support offices; our size enables us to deliver and support Reality Center solutions worldwide.
- SGI Professional Services has an employee base of nearly 500 employees and 2,500 partner employees who have delivered over 300 Reality Center solutions to customers. This depth and breadth reduces risk and ensures project success.
- SGI has the ability to choose the best technology and resources from a variety of suppliers, rather than being limited to a single vendor's price list. This ensures the best priced and most technologically capable solution to fit your business needs.
- SGI provides additional services to fully integrate the Reality Center facility into your business processes, making it an operational success for your organization as well as a technological success for SGI.
- SGI offers flexible financing plans and long-term technology refresh programs.



## Designing Solutions to Meet Your Business Challenges

SGI specializes in building integrated Reality Center solutions to solve your most challenging and critical business problems. Based on in-depth world-class consulting skills, each facility is implemented by a project team of top-level, experienced specialists. Through an extensive analysis to define goals and constraints, we work with your representatives to identify critical business requirements. Based on this detailed assessment, we are able to create a Reality Center solution that delivers competitive advantage, increases productivity, and makes a truly effective contribution to your business.

#### A Refined Delivery Methodology

For each Reality Center installation, SGI Professional Services employs a multiphased, globally consistent engagement model. This structured engagement methodology enables us to gain an understanding of your specific business requirements, then develop and implement a solution that delivers the results you expect. After the facility's design is agreed to by all parties, SGI oversees development, construction, and testing of the solution. A series of extensive project reviews verifies the final result. Throughout the project, your company is protected by our solutions assurance process, which mitigates risk by keeping all participants informed about progress and expectations.

#### **Knowledge Transfer and Training Solutions**

After installation is complete, SGI offers detailed post-installation knowledge transfer to help integrate the new Reality Center facility into your current business practices. In addition,

we can ensure your facility's ongoing success by delivering customized learning solutions and classes for system administrators and graphics specialists. Alternatively, your organization may opt to have SGI provide ongoing operational support, allowing you to focus on your core competency. SGI provides a single point of content for service and support, through comprehensive maintenance agreements on SGI and third-party hardware and software.

#### Protecting Your Technology Investment

SGI solutions protect your investment in today's environment of rapid growth and technology convergence. We identify new enhancements and uses for your Reality Center facility, recommending opportunities created by newly emerging software and hardware technologies. By offering informed views on market influences and technology trends, SGI Professional Services provides the industry knowledge and skills to keep you at the forefront.

#### Becoming Your Long-Term Partner

SGI Professional Services has the resources and skill sets to deliver powerful, sustainable solutions that can significantly impact your organization's success. Offering industry-specific consulting, expert technology services, and ongoing operational support, our Professional Services organization is your single point of contact for Reality Center solutions, aligning strategy, people, processes, information, and technology to help you stay ahead of the curve.

For more information, contact your SGI representative or local sales office, or visit our Web site at www.sgi.com/realitycenter.

### Standard and Custom Solutions

SGI offers fully integrated solutions in a range of configurations and price points to suit your applications, space, and budget.

#### Theater-style curved screens



Walls/conference rooms



Rooms and planetariums





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